



CENTURY FASTENERS CORP.

Dear Valued Century Suppliers,

September 13, 2023

We are excited to introduce our latest innovation that promises to revolutionize the way we work together - Qstrat, our new and intuitive quoting software.

In our ongoing commitment to embrace technology, we have purchased Qstrat quoting software to address the evolving needs of our business and to streamline our operations. Qstrat is designed with simplicity in mind, ensuring ease of use for both our team and our valued suppliers. Qstrat boasts a user-friendly interface that minimizes the learning curve, allowing our team to create accurate and professional quotes efficiently.

Qstrat enables real-time collaboration, allowing us to work together on quotes, make updates, and provide feedback instantly, no matter where we are located. Personalized quotes from your operating system can be easily attached when responding back to our quote request. With Qstrat's reporting and analytics capabilities CFC will gain valuable insights into quoting trends, enabling us to make informed decisions that contribute to business growth.

We believe that Qstrat's capabilities will not only streamline our quoting process but also support our mutual growth objectives. As a valued supplier, your partnership is crucial to us, and we are excited about the enhanced collaboration that Qstrat will facilitate.

To ensure a smooth transition, please click on the link below to access video instructions on how to open, review, and respond back to Qstrat quote requests you receive from CFC's employees.

[Supplier interaction with QLM Sourcing eRFQ - YouTube](#)

We value your feedback and would be happy to address any questions or concerns you may have during this transition period and genuinely believe that Qstrat will strengthen our collaboration and drive increased efficiency as we work together towards our shared goals.

Thank you for your continued partnership, and we look forward to the exciting opportunities that Qstrat will unlock for us all.

Sincerely,

Gene Fedrick
Director of Purchasing & Sourcing